Company Tracking Number: VERONICA BOOTH

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: GC598\_0111 - Long Term Care Advertising

Project Name/Number: Long Term Care Advertising/GC598\_0111

### Filing at a Glance

Company: United of Omaha Life Insurance Company

Product Name: GC598\_0111 - Long Term Care SERFF Tr Num: MUTM-127029503 State: Arkansas

Advertising

TOI: LTC03I Individual Long Term Care SERFF Status: Closed-Filed-State Tr Num: 47954

Closed

Sub-TOI: LTC03I.001 Qualified Co Tr Num: VERONICA BOOTH State Status: Filed-Closed

Filing Type: Advertisement Reviewer(s): Harris Shearer,

Stephanie Fowler

Implementation Date:

Author: Veronica Booth Disposition Date: 03/01/2011

Date Submitted: 02/10/2011 Disposition Status: Filed-Closed

Implementation Date Requested:

State Filing Description:

#### **General Information**

Project Name: Long Term Care Advertising Status of Filing in Domicile:

Project Number: GC598\_0111 Date Approved in Domicile: Requested Filing Mode: Domicile Status Comments:

Explanation for Combination/Other: Market Type: Individual Submission Type: New Submission Individual Market Type:

Overall Rate Impact: Filing Status Changed: 03/01/2011
State Status Changed: 03/01/2011

Deemer Date: Created By: Veronica Booth

Submitted By: Veronica Booth Corresponding Filing Tracking Number:

Filing Description:
NAIC #261-69868
FEIN #47-0322111

United of Omaha Life Insurance Company

Long Term Care Advertising

GC598\_0111

Enclosed for review by your Department is a copy of the above-captioned advertising. The form is new and is not intended to replace any previously approved form. It will be used with appropriate approved forms in your state.

Company Tracking Number: VERONICA BOOTH

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: GC598\_0111 - Long Term Care Advertising
Project Name/Number: Long Term Care Advertising/GC598\_0111

Sincerely,

Product and Advertising Compliance Corporate Compliance and Ethics Division For questions, please contact Carly Cole Phone: 402-351-2476; Fax: 402-351-5298 Email: advfilings@mutualofomaha.com

# **Company and Contact**

#### **Filing Contact Information**

Veronica Booth, Senior Policy Drafting & veronica.booth@mutualofomaha.com

Regulatory Assistant

 Mutual of Omaha
 402-351-4737 [Phone]

 Mutual of Omaha Plaza
 402-351-5298 [FAX]

Omaha, NE 68175

**Filing Company Information** 

United of Omaha Life Insurance Company CoCode: 69868 State of Domicile: Nebraska

Mutual of Omaha Plaza Group Code: 261 Company Type: Life Insurance

Omaha, NE 68175 Group Name: State ID Number:

(402) 351-6910 ext. [Phone] FEIN Number: 47-0322111

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# **Filing Fees**

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? No

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

United of Omaha Life Insurance Company \$50.00 02/10/2011 44592364

Company Tracking Number: VERONICA BOOTH

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: GC598\_0111 - Long Term Care Advertising
Project Name/Number: Long Term Care Advertising/GC598\_0111

# **Correspondence Summary**

#### **Dispositions**

Status	Created By	Created On	Date Submitted
Filed-Closed	I Stephanie Fowler	03/01/2011	03/01/2011

Company Tracking Number: VERONICA BOOTH

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: GC598\_0111 - Long Term Care Advertising
Project Name/Number: Long Term Care Advertising/GC598\_0111

## **Disposition**

Disposition Date: 03/01/2011

Implementation Date: Status: Filed-Closed

Comment:

Rate data does NOT apply to filing.

Company Tracking Number: VERONICA BOOTH

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: GC598\_0111 - Long Term Care Advertising
Project Name/Number: Long Term Care Advertising/GC598\_0111

Schedule Item Schedule Item Status Public Access

Form Brochure Filed Yes

Company Tracking Number: VERONICA BOOTH

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: GC598\_0111 - Long Term Care Advertising
Project Name/Number: Long Term Care Advertising/GC598\_0111

#### Form Schedule

Lead Form Number: GC598\_0111

Schedule	Form	Form Type Form Name	Action	Action Specific	Readability	Attachment
Item	Number			Data		
Status						
Filed	GC598_01	Advertising Brochure	Initial		0.000	GC598_0111.
03/01/2011	l 11					pdf





# Need some good news?

Here's a smart move for your employee benefits program.



Long-Term Care Insurance underwritten by:

#### United of Omaha Life Insurance Company

A Mutual of Omaha Company Mutual of Omaha Plaza Omaha, NE 68175-0001

### There when you need us...

United of Omaha Life Insurance Company, founded in 1926, is proud to be a Mutual of Omaha Insurance Company affiliate. Mutual of Omaha Insurance Company is one of the most recognized names in the insurance industry and has been serving policyholders for more than 100 years.





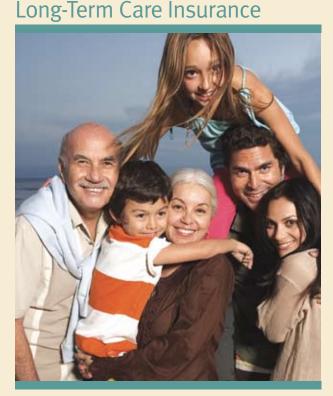
Policy forms: LTC09U-5ML, LTC09U-10ML (or state equivalent); In ID: LTC09U-5ML-ID, LTC09U-10ML-ID; In OK: LTC09U-5ML-OK, LTC09U-10ML-OK; In OR: LTC09U-5ML-OR, LTC09U-10ML-OR; In PA: LTC09U-5ML-PA, LTC09U-10ML-PA; In WA: LTC09U-5ML-WA, LTC09U-10ML-WA. These policies have exceptions and limitations.

This is a solicitation of insurance. You may be contacted by telephone by an insurance agent. (in WA: producer)

Each company is responsible for its own contractual and financial obligations.



# WORKPLACE SOLUTIONS



Why consider offering long-term care insurance in your benefits plan? Simply put, it helps protect you, your employees and their families...and that may be good for business.

Long-term care insurance isn't just for people close to retirement. An accident or sickness resulting in the need for long-term care may happen to an employee of any age, at any time. And typically long-term care services are not covered by medical insurance.

A disabling event also may happen to an employee's close family member, which could place the burden of daily care on your employee over several weeks or months and affect his or her productivity. Paying for long-term care could quickly drain an employee's savings and retirement plan. These are assets they've worked years to accumulate...savings that you've helped them build.

Good news! Now, you may help employees, and even their extended family members, protect their savings and retirement plans . . . at little or no cost to you.

# Advantages to Your Business

Long-term care insurance may be an essential part of any sound retirement plan. Large and small employers across the country have discovered the benefits of making this important financial protection available through the workplace.



- Flexibility This policy gives you the option to select the classes of employees to which you wish to extend coverage
- Voluntary or Employer-Paid Options You may choose to participate in the total cost, a portion of or none of the cost
- Tax Advantages\* Depending on the structure of your business, there may be significant tax savings on any long-term care premiums you may contribute\*\*
- Recruiting Advantage A strong benefits package that includes long-term care insurance may help you attract and retain talented key employees
- Positive Business Results Offering long-term care insurance may help demonstrate that you care about employees' financial security and this may promote positive morale and foster appreciative, productive employees

# **Advantages to Your Employees**

All employees may benefit from learning more about long-term care services, long-term care insurance coverage, and the benefits of having this vital financial protection.

 Protection of Retirement Assets – helps employees protect a lifetime of savings



- Reduced Premium Rates employees may receive reduced premium rates because the program is offered through your business
- Extended Family Coverage employees' extended families including spouses, children, parents and grandparents also are eligible to participate and may receive reduced premium rates
- Easy Application, Guaranteed Renewable Coverage an employer-sponsored policy may give employees the opportunity to receive valuable long-term care insurance. Once issued, the policy cannot be cancelled as long as premiums are paid
- Portability each employee is covered as an individual and if employment with your company ends for any reason, he or she may continue coverage by paying the premiums
- Tax Advantages\* benefits are intended to be tax-free and premiums may be tax deductible as long as they do not exceed the greater of qualified long-term care daily expenses or the per-day limitation\*\*

# Find out more. There's no obligation.

Get the facts about Workplace Solutions Long-Term Care Insurance. Find out how this important insurance protection may benefit your business and your employees. Contact your insurance agent or producer today.

<sup>\*</sup>Please consult your tax advisor to determine tax benefits for your situation.

<sup>\*\*</sup>Internal Revenue Code, Section 7702B